





Crestwood Associates
ERP Solution Experts



GP VS BUSINESS CENTRAL

FUNCTIONAL COMPARISON AND PRACTICAL OPTIONS

			
Functional Area	Common GP Challenge	If You Plan to Stay on GP	If You're Evaluating BC
General Ledger, Reporting & Consolidations	<ul style="list-style-type: none"> COA and Segments requires a more manual process for updates 	<ul style="list-style-type: none"> Optimize MR to reduce need for manual adjustment 	<ul style="list-style-type: none"> Multi-dimensional reporting without COA redesign; faster consolidations; Copilot-assisted financial summaries
Bank Reconciliation	<ul style="list-style-type: none"> Manual matching, spreadsheet workarounds 	<ul style="list-style-type: none"> Strengthen EFT/ACH controls, automate import scripts, tighten GP bank rec procedures 	<ul style="list-style-type: none"> AI-assisted matching that clears transactions in minutes; multi-currency support; reduced reconciliation time
Accounts Payable	<ul style="list-style-type: none"> Manual entry & routing delays 	<ul style="list-style-type: none"> Optimize Mekorma workflows, add invoice capture ISVs, create approval rules, automate voucher templates 	<ul style="list-style-type: none"> Copilot Payables Agent automates capture, routing, coding, and policy-based approvals; 60–80% fewer manual touches
Accounts Receivable & Collections	<ul style="list-style-type: none"> Limited without 3rd party tools - Manual follow-up, inconsistent collections, limited DSO insight 	<ul style="list-style-type: none"> Add AR automation tools; integrate email templates; use Power BI for aging trends; strengthen cash application rules 	<ul style="list-style-type: none"> Automated reminders, AI cash insights, Outlook-based collections, integrated cash application
Inventory & Warehouse	<ul style="list-style-type: none"> Constrained due to posting requirements and no warehouse management 	<ul style="list-style-type: none"> Add WMS/barcoding ISVs; automate cycle counting; optimize SOP/POP posting; clean master data 	<ul style="list-style-type: none"> Native barcoding, bins, warehouse automation, item tracking; real-time visibility across locations
Year-End & Month-End Close	<ul style="list-style-type: none"> Multi-step checklists, risk of missed tasks, heavy manual review 	<ul style="list-style-type: none"> Implement standardized close templates; automate allocations; schedule SQL maintenance; simplify posting rules 	<ul style="list-style-type: none"> AI-assisted close, cross-ledger reconciliation, automated tasks; faster close cycles with built-in controls
Integrations & Automation	<ul style="list-style-type: none"> Fragmented ISV landscape, manual workflows, limited cloud options 	<ul style="list-style-type: none"> Consolidate ISVs; deploy Power Automate for email/routing tasks; integrate GP with Power BI; review upgrade paths 	<ul style="list-style-type: none"> Native integration with Teams, Power BI, and Power Platform; Copilot automation across finance and operations
Licensing & Costs	<ul style="list-style-type: none"> Concurrent licensing masks true user demand; rising ISV costs 	<ul style="list-style-type: none"> Review user access levels; remove unused modules; evaluate ISV spend reduction 	<ul style="list-style-type: none"> Predictable cloud licensing; fewer ISVs due to native capabilities; lower long-term TCO